

International B2B Sales Specialist for Hardware Export Company

Company: Waterson Corp. (<https://watersonusa.com>)

Location: Close to R20 QiLiAn Metro Station on the Red Line. Convenient transportation due to its proximity to schools.

Role and Payment Summary

We're looking for detail-oriented, fast learners with strong English communication skills to join our international sales team. Depending on your experience and ability, you may be hired as a Level 1, or 2, with corresponding responsibilities and salary.

💰 Salary starts at NT\$31,520 and is negotiable depending on experience and qualifications. Advancement opportunities and clear promotion paths are available.

Key Responsibilities

Level 1 – Junior Sales Specialist

- Select suitable product combinations and prepare quotations for customers.
- Track projects through pre-sale, during negotiation, and post-sale support stages.
- Learn to use internal CRM and quotation systems efficiently.

Level 2 – Senior Sales Specialist

- Assist in scheduling and preparing travel plans for sales managers.
- Contribute SEO content ideas based on market feedback and sales insights.
- Support clients in properly adjusting and using products post-sale.

Skills and Qualifications

English: Strong spoken, reading, and writing ability is a must.

Attention to detail: You must be organized, thorough, and not careless.

Fast learner: Able to quickly understand new systems, tools, and products.

Proficient in using tools like HubSpot CRM, Google Workspace, and automation platforms.

Working hours

- 09:00 - 18:00 , 8 hours a day , working hours could be flexible

Team Dynamics:

We are an international business with a diverse team, including members from Vietnam, Malaysia, Indonesia, and more. This multicultural environment allows us to collaborate across markets and bring global perspectives to our work at Waterson Corp.

Interested candidates are encouraged to submit their CV, design portfolio, and a brief cover letter to betty@watersonusa.com.